

Shady Oaks Country Club

Minutes

Date: 10/17/2019

Board Members: Chris Welker, Matt Welty, Dave Kemp, Dan Koch, Jeff Schnaiter, Patty Ohlendorf

Not attending: Mike Bonnell, Clay Partington, Jeff Lovegren

Attending Staff:

Guests: Mark Becker

Call Meeting to Order

Time: 6:00

Secretary Report:

Motion by: Dan Koch, Jeff Schnaiter

Financial Report:

Total Cash improved year of year. Cash available improved year of year. Inventory Balance has been reduced. Lease payable balance \$0. Clubhouse expenses below last year by \$23,958, Course expenses below last year by \$42,315. Expenses as compared to budget: Clubhouse below budget by \$10,327 and Course below budget by \$17,832. In a nut shell we survived this year due to significant manpower cuts, an increase in volunteerism and implementation of multiple cost savings efforts.

Motion by: Dave Kemp, Kris Welker

Course Report:

Club House Report:

1. Financial Issues
 - a. We can start paying taxes any time after Dec. 1 to get a jump on 2020
 - b. We sold 179 tickets for the Fall Fling and ended up making about \$6,000. It was a great event.
 - c. Need a volunteer to solicit new ads for scorecards for 2020
2. Upcoming Events
 - a. 9/27 Half Way to Dothan – CANCELLED DUE TO WEATHER
 - b. 9/29 Calcutta – MOVED TO 10/20
 - c. 10/5 Ladies RRC Scramble (8 teams) – SUCCESSFUL DAY! PLAN TO REPEAT

- d. 10/6 Top Gun – GOOD TURNOUT AND GOOD \$ DAY AT BAR
 - e. 10/12 West Brooklyn Fire Dept. Dinner – SMALL GROUP BUT REVENUE WAS ALMOST \$1000 THAT NIGHT
 - f. 10/14 Cross Country Meet – ONLY MADE \$500 IN CONCESSIONS BUT SCHOOL WILL BE PAYING US \$1200
 - g. 10/20 Gruesome Two Man Scramble – CANCELLED
 - h. Cacutta will take place 10/20
 - i. 11/1 Fish Fry & Closing Party – not very many signed up. Put reminder out on 10/16
 - j. 11/7 Leffelman Rehearsal Dinner
 - k. Closing club 11/10 for year.
3. Licenses
- a. Everything has been updated for the gaming license and just waiting on Directors to get fingerprinted.
 - b. Lee County and Amboy Liquor laws – review hours.
 - c. I got a call from Broadcast Music Inc. and was told we needed a license to have live music performances at shady Oaks. They cited our Fall Fling as an example and even said we needed a license to cover this past event. The cost through them is \$189 a year for up to 4 performances. If they know you have live music and you aren't licensed they will fine. Motion by Dave Kemp, Second by Jeff Schnaiter passed to pay the fee.
4. Clubhouse Management
- a. **I am not planning to be in this same role for the 2020 season. Need to actively explore other options now. I will be available to train and will maintain some duties but I am not planning to work more than 10 hours a week next year**
5. Miscellaneous
- a. Need to review the quote from Harris Golf Cars on our rental cart fleet as well as for spot leases. Compare to Rod's. Tabled until we have our Management in place.
 - b. I received the Frontier terms and conditions spelling out the penalty for early cancellation. The total is \$951.87 for cancelling the 815-849-5424 and 9800 lines. Matt will be calling them to discuss.
 - c. No recent issues with the ladies restroom BUT Mike Bonnell got new toilets to install but the plumbing configuration is in the way. Asked Dave Schrock to look at it. Dan Koch and Dave Shrock will making adjustments to plumbing over the weekend.
 - d. Woodhaven play has increased year over year so we won't owe them money next year and they may even owe us something.

Old Business:

- 1) Jeff Schnaiter talked about updating our service,
 - a. ?? maybe in fall
 - b. Service will cost in the range of \$4000-\$5000
- 2) Did our cheaper rates work, should we adjust again?

New Business:

A fair amount of discussion took place about Golf Club Management. We will continue to have discussions.

Eric has accepted a new position in another industry, but has agreed to fulfill the remainder of his contract and will help us close course as in the past.

Adjournment:

Next meeting will be 11/20 Wed.

Motion to: Dave Kemp seconded Dan Koch.