

Shady Oaks Country Club

Minutes

Date: 06/18/2020

Board Members: Patty Ohlendorf, Dave Kemp, Matt Welty, Mike Bonnell, Jeff Schnaiter, Jeff Lovegren

Not attending: Clay Partington, Kris Welker, Dan Koch

Attending Staff: Mark Becker, Rick Haseman

Minutes: Motion by Jeff Schnaiter, 2nd by Patty Ohlendorf, approved.

Financial Report:

Financials are showing life, increased memberships, New Member Rate is getting us new members. Covid limitations has impacted revenue for the most part in the club house. Expenses are favorable, both Club House and Course.

Motion – Dave Kemp, 2nd Bonnell, passed

Course Report:

Working on figuring out irrigation. Going to order two new controllers. One of the Dixon zero turns is leaking oil and needs to be jump started, would like to send to get fixed. Greens where deep tined Tuesday. Looks to be working great!

Brad Kessell has a fairway mower and Cushman we have the opportunity to buy. Fairway mower about \$1000, Cushman about \$2000 Rick will stop in and see how they run.

Club House Report:

Dave read Kris's excellent report again.

1. Woodhaven check of \$8,000 was received and deposited and the new scanning system is in use. In May the rebate was \$610 and MTD June is \$2,145
2. New score cards are in with the new ads. Sublette Saloon ad is larger because he bought two spots and he solicited all the other ads for us. The remaining ads are black and white because color graphics didn't work in that size
3. I ordered the 10 extra rental carts for weekends and we pay as we go each month. \$25 each for first time use and \$15 each time after that. I have 15 more ordered for June 28 – July 6
4. The Senior Men's Traveling league is Monday June 29 at 9:00. Course will basically be closed until 12:30.
5. Veteran's Playday is July 4. We are planning a shotgun start. Their committee does most of the work. We just have to make sure we have the clubhouse staffed and that all COVID-19 regulations are met.

6. I talked to Kreider and we are keeping their July 9 date and have a plan to work within the current restrictions.
7. Clipper Classic is canceled but Amboy Education Foundation is still planning their outing. I am reaching out to Bright Beginnings, Woodhaven and Sheriff's Department about their July dates. Mendota Hills has their outing Aug. 1 but will do tee times and we give them a break on green fees (\$20)
8. The Amboy News article on us was really well done and featured some nice pictures.
9. Matt, will the bank take the lead on getting us the PPP loan forgiveness paperwork to fill out?
10. Balance at FNB Amboy today is ~\$66,427 in Checking, \$4,575 in Tuesday Night League and \$1,387 in Hole in One account which covers both #9 prize and the All Holes prize. Quick Books has a balance of ~\$62,165 in Operating Cash (checking).
11. Loan payment of \$9,836 was due 7/15 and has been paid. First installment of \$5,269 for real estate taxes has been paid. \$1,500 Lee County Liquor License renewal has been paid.
12. Membership update:
 - a. 73 memberships (98 people)
 - b. 11 first time members
 - c. 8 under 35 members
 - d. 8 Promo members
 - e. 5 Punch cards sold (not included in member numbers)
13. Next 75 and Over is July 26. Posting is up. In the last meeting we discussed the June 21 which is Father's Day and I was told to post it and we would cancel if it we didn't have any participation. On Tuesday night it was canceled.
14. The two cameras on #9 are not working. Replacements are ordered and Pat Riley will install when they arrive. They're about \$45 each.
15. We need to push the "All holes" hole in one pot for \$5. It is currently at \$120
16. The liquor commissioner showed up on 6/16 just as Greg was unloading his pick-up truck full of the beer he bought directly from G&M Distributing. The guy walked up to him, introduced himself and asked if he had an invoice for the beer, which he did. Greg asked if he needed to see anything else and the guy said no, you're doing everything you're supposed to be doing and he left!
17. I contacted Triple Service about repairing the sewer pipe coming from the ladies' restroom. They were supposed to put us in their schedule ASAP.
 - a. We are going to get some second opinions on this. Kemp will talk with Scott Burkitt
18. I ordered two new, taller heavy duty toilets for the men's room because the seats keep getting broken. We are getting them from Do It Best with Sharon's discount. <\$300 for two. I will need someone to install them.
19. I tried to order more beer cooler bags like the ones we have but they are up to \$10 or more each. I can't keep them in stock. I got some smaller 6 pack bags from e-bay for \$2 each and we may have to use those. They aren't as good but may be what we have to do. I'd like a few members to try them out and give me feedback. They're in a box on the safe.
 - a. An idea was brought up about having sponsors for these bags.
 - i. Mike Bonnell's ad did not make the scorecards so maybe use his \$100 and put his name on bags?

20. Phase IV of restore Illinois happens on June 26 but I haven't seen anything specifying the changes to golf.
21. Sharon is gone for two weeks in July. I hired Mallory Powers as our weekend cart attendant because I haven't gotten any volunteers and we have been using Clayton in the clubhouse during peak weekend hours.
22. Weekend revenue since we opened has been as follows:

5/1-5/3	\$1,982 plus \$10,600 memberships
5/8-5/10	\$1,137 plus \$3,237 in memberships
5/15-5/17	\$513 no memberships
5/22-5/25	\$7,878 plus \$4,240 in memberships (Four day weekend)
5/29-5/31	\$7,598 plus \$3,760 in memberships
6/5-6/7	\$8,110 plus \$1,010 in memberships
6/12-6/14	\$9,996 plus \$580 in memberships

This is why we sometimes need two people behind the counter and an extra managing carts.

Old Business:

- 1) Bylaw changes
 - a. Proxies for club use when mailed back not signed over to anyone
 - i. We should change the proxies to state something with no signature they default to club president.
 - ii. Add wording for who should be able to sign legal documents/loan papers/checks

Tabled until later in the year, just need to modify proxy cards
- 2) Tuesday night league certificates to gaming machines 3 \$25 gifts?? Talk to Bill Metzen
Tabled until gaming machines in working order
- 3) Corporate Memberships: Mendota Hills, CPS, Sublette Saloon, Sensiet, Crest Foods, 1st National Bank
 - a. Mendota Hills paid 3/18
 - b. Dave Kemp Sensiet, Cress Foods
 - c. Matt will approach 1st National Bank
 - d. CPS(Nutrient) – paid 5/10 ish
- 4) Projects completed, equipment issues, cart paths
 - a. Retaining wall behind 18 tee boxes, Matt is getting some bids for material, likely will be under \$1,000
 - b. Cart path by club house needs cleaned up.
 - i. Mike B. has removed loose pavement, just need to find a home for pile.
 1. 6/18 pile used to fill hole on 17 cart path. Jeff S. and Phil Callison
- 5) Service vehicles, Gator going to get looked at 6.16.20
- 6) Chain Saws

- 7) Family Night
- 8) Continue Coles' proposals
 - a. #4 off docket
 - b. 75 and over if we have we want to schedule earlier. Might try for a Saturday afternoon.
 - i. Dave will talk about it Tuesday and send a group message to members
 - c. #6 – Staffing. List of volunteers and maybe another bar tender for Tuesday night.
 - i. Have Tuesday night guys park carts normal and sanitize afterwards.
 - ii. Volunteers for playdays
 - d. We need to do something to increase our participation in outings.
 - i. Couples night
 - ii. Ryder cup
 - iii. 27 hole scramble
 - iv. Match play
 - v. Poker event
 - vi. Member guest
 - vii. Spring Top Gun
 - viii. 4 some specials on slow periods
 - ix. 2 for 1 on Thursdays
 - x. Rubber duck race in creek
 - xi. Cook out night
 - xii. Corn boil

New Business:

- 1) Playday Pricing
 - a. This was established last year
- 2) Agreement for Dave Ruckman's Playday 8/22/2020
 - a. Buys beer from course, need agreement for prices. \$30 for a case and \$25 for golf
- 3) TJS excavating bid for tile and irrigation work
 - a. \$1840 for one day, will do irrigation and tiling, jetter, camera and mini excavator.
 - i. Start at 5 then 4, 13 etc.
 - ii. We will give this guy a start with hope to get 3 of our issue done.
 - iii. Motion by Jeff S. 2nd by Mike Bonnell approved.
- 4) Phase 4 changes – Bars and restaurants open, Gatherings with 50 people or fewer permitted. Likely will begin Friday 6/29
- 5) Radio ad's
- 6) Brush hog
 - a. Dan Welty is purchasing a unit for himself and want to store it at club. Club has use of it as they need it. We will have a signed contract for breakage. Motion by Jeff S. and 2nd by Jeff L. approved.
- 7) Gator has been delivered, still waiting on what needs fixed.
- 8) Upcoming Tournaments
 - a. If rain comes Saturday will we have another date.
 - b. Club tournament tentative Sat/Sun Aug 15/16
 - c. Red, White Blue July 3rd.
- 9) Dave Leffelmen wants to cut up wood
 - a. Approved with limitations on him not cutting down trees, just what is already laying on ground. Also should not be doing this when course is busy.
- 10) 75 handicap events?
 - a. Should we wait on these until our weekends slow down
 - i. We will monitor how our weekend revenue is doing, if things slow down then maybe we can get these scheduled but for now let's not risk the momentum we have.

Motion to adjourn Dave Kemp, 2nd by Jeff Lovegren, passed.